

# Clément BERTHOU

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## WORK EXPERIENCES

Jun 2021 – today  
(6 months)

**SOCIETE GENERALE – Full time position – Head of Network management – Cash clearing dpt., Paris, France.**

- Managed a team of ten Network Managers, covering SG's worldwide cash needs, and two data scientists.
- Defined and piloted a cost-efficient strategy while preserving operational excellence : definition of IT and budget roadmaps, cost management (circa 17 M EUR PnL p.y), and implementation of new payment routing approaches.
- Enforced a strategic roadmap on USD cash requirements mixing OFAC settlement topics and self-clearing concerns with Société Générale New-York (compliance matters, payment routing setup, IT set-up capabilities, processes,...).
- Represented Société Générale during market place forums and innovation discussions (SWIFT Go, SIBOS, ...).

Sept 2020 – Jun 2021  
(9 months)

**SOCIETE GENERALE – Full time position – Deputy Head of Network management – Cash clearing dpt., Paris, France.**

- Co-handled a team of ten Network Managers covering SG Paris' worldwide cash correspondent banking needs.
- Managed a project meant to enhance our business monitoring/strategy using a data approach (two data scientists).
- Kept covering a portfolio of key international correspondent banks for Société Générale Paris.

**Additionally:** Represented Société Générale during the BAFT Future Leader Program 2021 ; part of the project team covering the cross border instant payment infrastructures topic (P27, SEPA INST, UK FP, Bakong, ...).

Mar 2018 – Sept 2020  
(2 years and 6 months)

**SOCIETE GENERALE – Full time position – Network manager – Cash clearing dpt., Paris, France.**

- Covered a portfolio of Eurozone, US and Latin American correspondent banks/payment infrastructures.
- Worked closely with the Coverage and the Treasury dpts. on topics such as liquidity or relationship management.
- Drafted reports on SocGen correspondent banking strategy with its core FI partners for IMF or SIBOS meetings.
- Negotiated Service Level Agreements related to *nostri* accounts held by Société Générale in third banks' books.

July 2016 – Mar 2018  
(1 year and 9 months)

**SOCIETE GENERALE – Graduate program (French VIE) – Trade finance analyst – Trade finance dpt., Milan, Italy.**

- Arranged, negotiated and executed trade finance transactions (Imp. & Exp. LC, SBLC, and Structured guarantees).
- Drafted credit applications, commercial offers and term sheets jointly with the Coverage and the Export finance departments – Most of the underlying projects were located in Western Africa, Middle-East and Eastern Europe.

**Additionally:** Laureate of the "Grand Prix VIE Italy 2016 – Award of the intercultural performance".

Jan 2016 – Jul 2016  
(6 months)

**SOCIETE GENERALE – Internship – Credit/coverage analyst – Large corporates dpt., Paris, France.**

- Performed financial analysis of mid & large cap. firms (consolidated and stand-alone financial statements).
- Drafted reports for senior bankers prior to meeting their customers (strategical, financial and economical analysis of both the client and its industry).

## EDUCATION

Oct 2021 – Oct 2024  
(3 years expected)

**UNIVERSITÉ GRENOBLE ALPES / UNIV. LUIGI BOCCONI – PhD in economics (ongoing), Grenoble, France & Milan, Italy.**

- PhD thesis: *Three essays in international political economy on payment infrastructures, Study of a cornerstone of the international monetary system* (Recorded on the French thesis registry : <http://www.theses.fr/s305305>).
- Co-supervised by: Pr. Jean-François Ponsot (Univ. Grenoble Alpes) & Pr. Massimo Amato (Univ. Luigi Bocconi).

Sept 2017 – Sept 2020  
(3 years)

**UNIVERSITÉ GRENOBLE ALPES (UGA) – MSc in development economics, 1<sup>st</sup> honours, Grenoble, France.**

- Major in development economics and international relations (non-attending program).
- Relevant courses: International integration, political economy, macroeconomics, financial systems, geopolitics.
- First year master thesis: *The internationalization of the yuan, a process driven by the Chinese State* (grade: 20/20).
- Second year master thesis: *State weakness in Sub-Saharan Africa* (grade: 17/20).

Sept 2013 – Sept 2016  
(3 years)

**KEDGE BUSINESS SCHOOL – MSc in management, 1<sup>st</sup> honours, Bordeaux, France.**

- Major in corporate finance ; Corporate finance, public-private partnerships, merger and acquisition.
- Master thesis: *The credit ratings: Inputs, consequences and limits – Analysis of a process at the core of the current financial system* (grade: 18/20).

Aug 2015 – Dec 2015  
(5 months)

**UNIVERSITÀ COMMERCIALE LUIGI BOCCONI (UNIV. LUIGI BOCCONI) – International exchange, Milan, Italy.**

- Relevant courses: Corporate finance and valuation, merger and acquisition, international economics.

Sept 2014 – June 2015  
(1 year)

**UNIVERSITÉ DE BORDEAUX – Bachelor in economics, 2:1 honours, Bordeaux, France.**

- Major in strategy and firm's economical decisions ; Macro & microeconomics, labour & development economics.

Sept 2011 – June 2013  
(2 years)

**LYCÉE VOLTAIRE – Preparatory class (Bachelor equivalent), 2:1 honours, Orléans, France.**

- Major in economics ; Macro and microeconomics, maths, economic history, philosophy and literature.

June 2011

**LYCÉE JEHAN DE BEAUCE – French Baccalaureate in economics and mathematics (ES), 1<sup>st</sup> honours, Chartres, France.**

## SKILLS

Languages

French – Native.  
English – Fluent.

Italian – Full professional proficiency.  
Spanish – Limited capabilities.

IT skills

Microsoft Office, Swift Watch Analytics/Observer, Financial modelling proprietary softwares (Société Générale).

## MISCELLANEOUS

Volunteering

**Good Chance Theatre** – Association organizing theatre workshops dedicated to the refugees in Paris (2018/19).  
**Académie Notre Europe, Jacques Delors Institute** – Conferences & roundtables with EU senior executives (2020/21)

Hobbies

Cinema, clarinet (Société Générale's orchestra) and sailing (boat licence holder and former sailing instructor).